

DigitalXRAID

a XYPHER company



**BECOME A
PARTNER**

**Drive More Value
for Your Customers**



**Enhance Your
Service
Offerings**



**Have Cyber
Experts at
Your Service**



**Strengthen
Customer
Relations**

Cybersecurity Experts at Your Service

Why Partner With DigitalXRAID?

Enhance your service offerings by partnering with DigitalXRAID to provide the highest quality managed cyber security solutions.

We provide the highest quality service, with flexibility and focus on what's best for you and your customers.

Partner with us to enhance your own offerings with industry-leading managed cybersecurity services that cover all aspects of cyber: Offensive, Defensive and Compliance.

Benefit from over 25 years' experience, technology agnostic solutions, including our CREST accredited Security Operations Centre (SOC) service, to improve your customers' security posture and expand your commercial offerings.



“If you design, deploy and manage IT for your customers, it's very difficult to 'mark your own work' and be truly objective. That's where a wholly independent, objective and expert partner comes into play. DigitalXRAID has proven to be a great partner, both in terms of the services to our customers and our own internal requirements. I would have no hesitation in recommending DigitalXRAID to prospective partners.”

Strategic Partner Quote

Cybersecurity Experts at Your Service

Partner First Approach

Our channel programme has been designed with a Partner First approach, based on a decade of experience stimulating growth in new verticals and driving revenue for strategic partners of all sizes.

Feedback & Improvement

We'll constantly evaluate our partnership programme through regular reviews and feedback surveys. This continuous feedback loop allows us to analyse and improve our partner offerings for mutually beneficial success.

Founding Values & Expertise

Utilising over 25 years' experience in building enterprise grade IT & security solutions, our founders formed DigitalXRAID to leverage the practices they employed at corporate organisations, and deliver a different breed of cutting-edge, market leading solutions.

From our founders to our subject matter experts, we speak your language. We champion cybersecurity. It is in our DNA. And we are steadfast in our unwavering mission to ensure that the bad guys don't win.



“DigitalXRAID stood out head and shoulders above the rest. We appreciated DigitalXRAID’s pragmatism and professionalism as they demonstrated their excellent experience in cyber security. Every individual we spoke to was friendly and approachable, they did not use complicated jargon and ensured that we understood what each step in the process entailed as thoroughly as possible. I would highly recommend DigitalXRAID for any organisation wanting to partner or get support with any aspect of cyber security.”

Strategic Partner Quote

Benefits of Partnering With DigitalXRAID

Cybersecurity Experts at Your Service

At DigitalXRAID, we live and breathe cyber. Our team of cybersecurity experts is dedicated to protecting your clients from the ever-evolving threats in the digital world.

Comprehensive Cyber and Compliance Solutions

DigitalXRAID is your one-stop shop for all cybersecurity needs. Our services cover the three pillars of cybersecurity: Offensive, Defensive, and Compliance. Whatever your clients require, we have you covered.

Drive Value for Your Customers

Expand your portfolio and offer world-leading cybersecurity services. By collaborating with us, you can enhance your service offerings and drive greater value for your customers, setting your business apart from the competition.

Flexible Partnership Options

Choose between a strategic partnership, where we work closely together to deliver comprehensive cybersecurity solutions, or a referral agreement. Whatever your preference, we have a partnership model that fits your needs.

Impartial Cybersecurity Advice

DigitalXRAID provides impartial third-party cybersecurity advice to validate the solutions you're delivering to your customers. Our independent assessments and recommendations ensure that your clients build trust and confidence.

Strengthen Customer Relationships

Together, we can provide unparalleled service. Our partnership will enable you to deliver comprehensive, cutting-edge security solutions that set you apart from the competition.



Our Services

DigitalXRAID offer services across all three pillars of cyber security; Offensive, Defensive and Compliance. Our customers are able to get a full spectrum holistic view of their security and risk.

Offensive

Penetration Testing & Vulnerability Scanning:

- Web & Mobile Apps
- Infrastructure
- VPN
- PCI DSS

Network/Device Security Configuration Review:

- Firewall
- Server
- Switch/Router
- Workstation
- CIS Benchmarking

Cloud Security Review:

- AWS
- Azure
- Google
- Office 365

IT Health Check (PSN/DFE/CHECK/DSP)

Red Team Exercise
Social Engineering
Managed Phishing Service

Defensive

CREST Accredited Security Operations Centre:

- 24/7/365 monitoring
- XDR Extended Threat Detection & Response
- SIEM & Log Management
- Intrusion Detection System
- Intrusion Prevention System
- Threat Mining
- Endpoint Detection & Response
- Dark Web Monitoring
- File Integrity Monitoring
- Data Collection & Security Analysis
- Continuous Vulnerability Monitoring
- Orchestration & Automation
- Reporting

NCSC & CREST Accredited Incident Response

Compliance

ISO 27001 & 9001 Managed Service & Consultancy:

- Step 1: Gap Analysis
- Step 2: Implementation
- Step 3: Stage 1 Audit
- Step 4: Stage 2 Audit
- Step 5: Management & Maintenance

Cybersecurity Maturity Assessment

Compliance Framework Consultancy:

- NIST
- SOC2
- PCI DSS

Cyber Assessment Framework (CAF) / DSP Toolkit

Cyber Essentials
Cyber Essentials Plus

Table-Top Exercises

[Learn More About DigitalXRAID's Services](#)

What sets us apart?

DigitalXRAID is an award-winning cyber security service provider. Using a combination of people, expert knowledge and technology we stay one step ahead of the criminals. We are not one size fits all, we work with our clients and partners to understand specific needs and provide a fully tailored service to ensure complete protection.

Our mission is to deliver exceptional customer service and leave our customers and partners better educated, more secure and less exposed to cyber attacks. Our business and our team are accredited to the highest standards in the industry. We sit in the top 1% of cyber security providers globally for our accreditations.

We're proud to be one of only a handful of business in the world to hold the prestigious CREST Accreditation for our 24/7/365 Security Operations Centre. We are also ISO 27001, ISO 20000, ISO 9001 & Cyber Essentials Plus certified and an IASME Certification Body.



DigitalXRAID: Security with Sustainability

We're proud to have significantly surpassed industry standards by reducing our carbon footprint by 17.4% in just one year. Partnering with us propels you forward in achieving your own Net Zero goals.



Expert Knowledge

Our cyber security experts are some of the best in the business. We'll safeguard your customers' digital assets and protect them against active threats.

The Personal Touch

Here at DigitalXRAID, we understand that no two companies are the same. With our dedicated, fully tailored service, we'll provide the best possible cyber security programme for your customers. Our goal is to be an extension of your team.

24 Hour Protection

Cyber criminals don't sleep, so neither do we. Our Incident Response and Security Operations Centre (SOC) Services provide round-the-clock protection, 24/7/365.

Peace of Mind

When you choose DigitalXRAID, you're choosing the best. With our government accredited, industry-leading service, you'll have the peace of mind that your customers' digital assets are in the safest possible hands.

The Hive: Threat Intelligence

DigitalXRAID's CTI specialists are fed data from the entire internet, every day, to map out adversaries and their infrastructure. This gives them greater visibility into the hidden sites where cybercriminals instigate their attacks and enhances threat protection.

Flexibility & Partner First

DigitalXRAID's mission is to ensure our clients and partners understand the security risks they face. We deliver exceptional customer service to leave you and your customers better educated, more secure and less exposed to cyberattacks. We don't sleep, so you can.

DigitalXRAID Certifications



CREST Certification Explained

At the heart of DigitalXRAID's excellence in cybersecurity services lies our prestigious CREST certification. But what does this mean for you and your customers?

CREST is a globally recognised accreditation for the cybersecurity industry, signifying the highest standards of ethical conduct, robust methodologies, and technical expertise. Being CREST certified means that DigitalXRAID has undergone rigorous assessments and demonstrated compliance with stringent standards that cover all aspects of our operations, from our technical capabilities to our business processes.

For our partners and your customers, this certification provides peace of mind. It assures the quality, reliability, and integrity of the services we provide. Whether it's through our 24/7 Security Operations Centre (SOC) Service, vulnerability assessment service, advanced penetration testing services, or our Cyber Security Incident Response service, being in the top 1% of providers globally for the certifications we hold means we bring unparalleled expertise and security assurance to your customers' cybersecurity needs.

Assured Service Provider



Assured Service Provider



Partnership Options

DigitalXRAID has designed flexible partnership options to support our channel ecosystem. Choose from either an Approved Partner tier, or a Strategic Partner Tier to start your successful partnership with us. All Partners will receive our full support from training to marketing, and can benefit from incentives and annual awards.

DigitalXRAID Approved Partner

- Starting discount: 18%
- Discount on SOC service agreements (excluding licensing fees): 15%
- £30,000 annual target
- FREE Cybersecurity Incident Response Triage Service for all of your clients
- Full training provided
- Cyber Essentials Certification required
- Approved partners are moved to the Strategic Partner tier if £90,000 is achieved

DigitalXRAID Strategic Partner

- Starting discount: 30%
- Discount on SOC service agreements (excluding licensing fees): 20%
- £90,000 annual target
- FREE Cybersecurity Incident Response Triage Service for all of your clients
- Full training provided
- Ideally Strategic Partners should be ISO 27001 certified
- DigitalXRAID's channel team will form a close alignment with your internal success champion

**Want to learn more about
partnership option?**

Call us on 0800 090 3734

Proud to be **Highly Certified** as **Cyber Experts**

At DigitalXRAID, we specialise in providing cutting-edge, market-leading cyber security solutions. We're experts in our field, and our skills and experience are backed up by our extensive awards and certifications. We're serious about security and compliance and have some of the finest security professionals in the country.



Our **Highly Skilled Team**

The DigitalXRAID Team are qualified to the best possible industry standards, and they're fully certified, accredited and security-checked.

Here are just a few of our employees' credentials:

- ✔ CREST Certified Tester
- ✔ Cyber Scheme Team Members
- ✔ CHECK Team Leader
- ✔ Offensive Security Certified Professional
- ✔ Cisco Certified Internetworking Expert (CCIE Security)
- ✔ Certified Information Systems Security Professional (CISSP)
- ✔ CREST Practitioner Security Analyst
- ✔ CREST Practitioner Intrusion Analyst
- ✔ ISO 27001 Lead Implementer & Lead Auditor

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Need the Best Defence
Against Cyber Threats?
Call us now on 0800 090 3734

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digitalxraid.com

